| Phil  Campbell | horizontal line Phil Campbell Hawthorne, QLD 4171  0422 777 865  cryptotraderphil@protonmail.com |
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| **ㅡ** Achievements/Awards  **Experience** | horizontal line   * Blockchain Developer Mentorship with DApp University (almost complete). * Blockchain Bootcamp with DApp University. * Google IT Support Professional Certificate (incomplete). * Python programming language - self taught. * Pitchblak - Business Start-Up Course. * Installing Solar Power in The Solomon Islands. * Winning My 1st Large Solar Project Over Three More-Established Companies. * Tertiary Study - University of Canterbury (Psychology). * Black Belt in Karate.   Modus Operandi / Software Consultant September 2022 - PRESENT, Hawthorne  * Work with trades and constructions businesses to implement and/or optimize job management software and provide the client with strategies and knowledge to improve their business. * Develop a thorough understanding of clients' pain points and current processes to prepare and implement customized solutions that increase efficiency and streamline workflows. * Develop sustainable, solid relationships with clients (speak their language, solve their problems).  Open Mind Developments Pty Ltd/ Director January 2012 - PRESENT, Hawthorne  * Solar Business (collaboration with I Tech Electrical as well) * Property Business (collaboration with Development Sites Brisbane and Abode Property Hawthorne also) * Car Next Door partnership  NHVR / Access Facilitator September 11th 2017 - June 8th 2022, Newstead  * Interpersonal skills to manage effective relationships with customers and key stakeholders. * Analytical, problem solving and evaluation skills. * Rapid acquisition of knowledge of the evolving systems and relevant legislation, policies and procedures.  Woolworths / Night Replenishment Manager/2icSeptember 2012 - September 2017, Cannon Hill  * Run the Night Team & Duty Manager * Assist Customers * Knowledge of Products & Location * Unload Trucks (Forklift)  Graded Investments & Developments/ Junior Property DeveloperAugust 2016 - December 2016, LutwycheLiaise With Buyers, Owners & TradiesLearn Property Developer Role  * Marketing & Sales  Home Fresh Organics / Delivery ServicesJuly 2016 - November 2016, Seventeen Mile Rocks  * Delivery Driver * Organising The Best Route  4 x Solar Companies / Solar Sales SpecialistMay 2009 - September 2012, Morningside  * Train Sales Reps * Face-To-Face Customer Sales * Product Knowledge  ANZ & CBA Banks / Mortgage & Personal Lending ManagerFeb 2005 - April 2009, Brisbane East  * Customer Service * Sales Targets - Lending, Insurance, Investing, Business * Educated Recommendations |
| ㅡEmployment Referees | horizontal line  **Happily, upon request.** |
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